LCBS
LUXURY CONNECT
BUSINESS SCHOOL

Enter the World of Luxury Retail

Master Client Experience. Build a Career in Luxury.

Advance Diploma in Luxury Retail Management + Client Experience

Luxury Connect Business School (LCBS)

About the Industry

The Rise of Luxury & Premium Retail in India

India's luxury and premium retail industry is entering a phase of unprecedented growth. With rising incomes, increasing global exposure, and a new generation of aspirational consumers, demand for luxury products and experiences is expanding like never before. From high-end fashion and watches to premium lifestyle brands, luxury retail is rapidly becoming a key part of India's consumption story.

The market is already valued at over **$60 billion** and is projected to grow to nearly **$200 billion by 2030**. At the same time, the number of **high-income households in India is expected to double over the next decade**—further accelerating demand for premium and luxury consumption.

> *Luxury retail in India is not just growing — it is accelerating.*

Luxury brands are responding aggressively to this shift. From global names such as ***Michael Kors, Kate Spade, Coach, Chanel, Apple, Sunglass Hut*** and Likes of the same, to Indian players like ***Reliance Brands and Ethos Watches*** , the expansion of luxury retail across key cities is accelerating at an unprecedented pace

In 2025 alone, demand for luxury retail space grew by over **90%**, reflecting the scale at which brands are entering and expanding within the Indian market.

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At the heart of this growth lies one critical factor:

The client experience

Luxury retail today is no longer just about selling products. It is about building relationships, understanding clients, and delivering exceptional experiences.

However, while the industry is growing rapidly, one challenge remains:

A shortage of trained professionals who understand luxury clients and can represent brands effectively.

Industry estimates suggest that the broader retail and premium consumption ecosystem in India could require **millions of trained professionals over the coming years**, with a significant demand for skilled, client-facing roles.

This gap between industry demand and skilled talent is creating a powerful opportunity for individuals looking to build a career in the luxury space.

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About the Program

The **Advanced Diploma in Luxury Retail Management & Client Experience** is a 6-month intensive program designed to prepare individuals for careers in the luxury and premium retail industry.

Built in response to the growing demand for trained professionals, the program focuses on developing the skills, mindset, and confidence required to succeed in high-end retail environments.

With a strong emphasis on client experience, communication, and real-world application, the curriculum goes beyond traditional classroom learning. Through immersive simulations, role plays, and practical training, students learn how to engage with discerning clients, represent luxury brands, and deliver exceptional service.

A key focus area of the program is grooming, personal presence, and professional etiquette—critical attributes required in luxury-facing roles. Students are trained to build confidence, refine their communication, and develop a professional identity aligned with the expectations of global luxury brands.

By the end of the program, students are prepared to step into the world of luxury retail with the confidence, capability, and professionalism required to succeed in one of the fastest-growing sectors in India.

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Why Choose This Program

- Industry-focused luxury curriculum
- Strong emphasis on client experience & clienteling
- Simulation-based learning approach
- Grooming & personality development
- Designed for real-world luxury careers
- Placement support with leading premium brands

Program Structure

Duration : 6 Months | **Total Hours :** 500 hours

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What You Will Learn

- Luxury Business Foundation
- Luxury Consumer Psychology
- Brand Storytelling & Heritage
- Introduction to Luxury Brand Management
- Luxury Clienteling & Sales Mastery
- Advanced Communication & Influence
- Handling HNI & Difficult Clients
- Retail Floor Simulations
- Visual Merchandising & Store Experience
- Luxury Manager Like Qualities - Grooming, Etiquette & Luxury Presence
- Retail Operations & KPIs
- Luxury Product Mastery
- Retail AI Sprint

How you will learn

The program is designed to be immersive and practical.

- Real-world role plays
- Retail floor simulations
- Case-based learning
- Industry exposure
- Interactive sessions

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Career Opportunities

LuxeBees of this program can explore roles in:

- Luxury Retail Boutiques
- Premium Brand Stores
- High-End Malls
- Lifestyle and Fashion Brands

Roles Include:

- Client Advisor
- Luxury Sales Associate
- Store Experience Executive
- Retail Associate

Our Global Partners

Either the brands have attended our training programs or are our recruitment partners.

Enter the World of Luxury Retail

START YOUR JOURNEY IN LUXURY RETAIL

Take the first step towards building a career in the luxury industry.

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